2022 - 2023 Advertising Rates

Aerotech News is a multi-media company that serves the military, aerospace and veterans of the southwest United States.



Edwards AFB
Air Force Plant 42
Mojave Air and Space Port
Greater Antelope Valley, CA

Website: https://www.aerotechnews.com/ Facebook: https://www.facebook.com/Aero-

techNewsandReview



Nellis & Creech AFBs Las Vegas, NV Website: https://www.aerotechnews. com/nellisafb/ Facebook: https://www.facebook.

com/NellisDesertLightningNews/



Davis-Monthan AFB Tucson, AZ

Website: https://www.aerotechnews. com/davis-monthanafb/ Facebook: https://www.facebook. com/DesertLightningNews/



Luke AFB Glendale, AZ Website: https://www.aerotechnews. com/lukeafb/ Facebook: https://www.facebook. com/LukeThunderbolt/



Fort Irwin National Training Center

Website: https://www.aerotechnews. com/ntcfortirwin/ Facebook: https://www.facebook. com/HighDesertWarrior/

For advertising contact:

Sandy Bueltel 661-945-5634 sbueltel@aerotechnews.com Marti Jaramillo 818-632-8140 marti@aerotechnews.com

- The aerospace and military markets we serve are the area's largest and MOST STABLE workforce and customer base you can reach!
- Our readers are passionate about the news, features, and information we provide!
- We provide our readers the news in any format they could possibly want:
 - Print
 - Website that is mobile friendly
 - Via email newsletter
 - Social media
- Aerotech is affordable, effective and everywhere you need to be!



AEROTECH NEWS and REVIEW, Inc.

Aerotech News and Review



At a glance:

- Primary Industry Locations:
 - Air Force Plant 42
 - Edwards Air Force Base
 - Armstrong Flight Research Center
 - Air Force Research Laboratory
 - Mojave Air and Space Port
- Print edition: 5,000 distributed the first Friday of each month.
- Total Payroll: \$1.216 billion
 - Edwards AFB: \$560 million
 - AF Plant 42: \$622.8 million
 - Mojave Air and Space Port: \$33.2 million
- Total Personnel: 19,011Edwards AFB: 10,808
 - AF Plant 42: 7,324
 - Mojave Air and Space Port: 879

Digital Advertising Rates

Website: www.aerotechnews.com/edwardsafb/

Billboard 970 x 250 pixels \$100/wk Leaderboard 728 x 90 pixels \$100/wk Super Leaderboard 970 x 90 pixels \$100/wk

Inline Story Ad Half Page Medium Rec.

728 x 90 pixels \$150/wk 300 x 600 pixels \$100/wk 300 x 250 pixels \$65/wk Web ad pricing is per client, per news site, per week. Web ads rotate among 3 clients. Ads can be animated. Customers can provide custom code as well. Minimum two week run.

	SIZE	1	e Issue ate		e Rate ntract		ue Rate ntract	26 Issu w/con	
		COLOR	Black & White	COLOR	Black & White	COLOR	Black & White	COLOR	Black & White
	Bus. Card (2col.x2")= 4"	\$111.54 per issue	\$69.90 per issue	\$102.74 per issue		\$101.64 per issue		\$100.54 per issue	\$53.90 per issue
	1/8 pg. (2col.x5")= 10"	\$226.60 per issue	\$156.75 per issue	\$203.50 per issue	' ' ' ' ' ' '	\$199.65 per issue		' ' ' '	
	1/4 pg. (3col.x6.5")=19.5"	\$418.28 per issue	\$301.38 per issue	\$372.16 per issue	4-000	\$360.36 per issue	Y= 27 17 0	\$356.07 per issue	\$239.17 per issue
1	1/2 pg. (6col.x6.5")=39"	\$821.53 per issue	\$589.88 per issue	\$731.45 per issue		\$720.72 per issue		\$699.27 per issue	
	Full pg. (6col.x13")=78"	\$1,587.30 per issue	\$1,179.75 per issue	\$1,402.83 per issue	\$995.28 per issue	\$1,381.38 per issue	\$973.83 per issue	\$1,338.48 per issue	\$930.93 per issue

Desert Lightning News — Nellis and Creech AFB



At a glance:

- Desert Lightning News is the digital and print news publication of Nellis and Creech Air Force Base.
- Print edition: 5,000 distributed the first Friday of each month.
- Total Economic Impact in NV: Approx. \$5.2 billion
- Total Personnel: 42,275

Digital Advertising Rates

Website: https://www.aerotechnews.com/nellisafb/

Billboard 970 x 250 pixels \$100/wk Leaderboard 728 x 90 pixels \$100/wk Super Leaderboard 970 x 90 pixels \$100/wk

Inline Story Ad Half Page Medium Rec.

728 x 90 pixels 300 x 600 pixels 300 x 250 pixels \$150/wk \$100/wk \$65/wk Web ad pricing is per client, per news site, per week. Web ads rotate among 3 clients. Ads can be animated. Customers can provide custom code as well. Minimum two week run.

O. T. T.	Single	e Issue	6 Issu	e Rate	13 Issue Rate		26 Issue Rate	
SIZE	Ra	ate	w/coi	ntract	w/co	ntract	w/con	ıtract
	COLOR	Black & White	COLOR	Black & White	COLOR	Black & White	COLOR	Black & White
Bus. Card (2col.x2")= 4"	\$111.54 per issue	\$69.90 per issue	\$102.74 per issue	\$56.10 per issue	\$101.64 per issue		\$100.54 per issue	,
1/8 pg. (2col.x5")= 10"	\$226.60 per issue	\$156.75 per issue	\$203.50 per issue	'	\$199.65 per issue		' ' ' '	\$124.30 per issue
1/4 pg. (3col.x6.5")=19.5"	\$418.28 per issue	\$301.38 per issue	\$372.16 per issue	4-001-0	\$360.36 per issue	4-17.70		\$239.17 per issue
1/2 pg. (6col.x6.5")=39"	\$821.53 per issue	\$589.88 per issue	\$731.45 per issue		\$720.72 per issue		' ' ' ' ' '	\$465.46 per issue
Full pg. (6col.x13")=78"	\$1,587.30 per issue	\$1,179.75 per issue	\$1,402.83 per issue	\$995.28 per issue	\$1,381.38 per issue	\$973.83 per issue	\$1,338.48 per issue	\$930.93 per issue

Desert Lightning News — Davis-Mothan AFB



At a glance:

- Desert Lightning News is the digital and print news publication of Davis-Monthan Air Force Base.
- Print edition: 5,000 distributed the first Friday of each month.
- Payroll: Approximately \$596.9 million
- Total Economic Impact in AZ: \$1.51 billion
- Total Personnel: 24,000

Digital Advertising Rates

Website: https://www.aerotechnews.com/davis-monthanafb/

Billboard 970 x 250 pixels \$100/wk Leaderboard 728 x 90 pixels \$100/wk Super Leaderboard 970 x 90 pixels \$100/wk

Inline Story Ad Half Page Medium Rec.

728 x 90 pixels 300 x 600 pixels 300 x 250 pixels \$150/wk \$100/wk \$65/wk Web ad pricing is per client, per news site, per week. Web ads rotate among 3 clients. Ads can be animated. Customers can provide custom code as well. Minimum two week run.

	SIZE	_	e Issue ate Black & White		e Rate ntract Black & White		ue Rate ntract Black & White	26 Issu w/con	
	Bus. Card (2col.x2")= 4"	\$111.54 per issue	\$69.90 per issue	\$102.74 per issue		\$101.64 per issue		\$100.54 per issue	\$53.90 per issue
	1/8 pg. (2col.x5")= 10"	\$226.60 per issue	\$156.75 per issue	\$203.50 per issue	'	\$199.65 per issue		\$194.15 per issue	
	1/4 pg. (3col.x6.5")=19.5"	\$418.28 per issue	\$301.38 per issue	\$372.16 per issue	4-001-0	\$360.36 per issue	7		\$239.17 per issue
1	1/2 pg. (6col.x6.5")=39"	\$821.53 per issue	\$589.88 per issue	' ' ' ' '	\$497.64 per issue	\$720.72 per issue		\$699.27 per issue	
	Full pg. (6col.x13")=78"	\$1,587.30 per issue	\$1,179.75 per issue	\$1,402.83 per issue	\$995.28 per issue	\$1,381.38 per issue	\$973.83 per issue	\$1,338.48 per issue	\$930.93 per issue

Thunderbolt — Luke AFB



At a glance:

- The Thunderbolt is the official digital and print news publication of Luke Air Force Base.
- Print edition: 5,000 distributed the first Friday of each month.
- Payroll: Approximately \$633 million
- Total Economic Impact in AZ: \$748 million

- Total Personnel: 10,414

Digital Advertising Rates

Website: https://www.aerotechnews.com/lukeafb/

Billboard 970 x 250 pixels \$100/wk Leaderboard 728 x 90 pixels \$100/wk Super Leaderboard 970 x 90 pixels \$100/wk

Inline Story Ad Half Page Medium Rec.

728 x 90 pixels 300 x 600 pixels 300 x 250 pixels

\$150/wk \$100/wk \$65/wk Web ad pricing is per client, per news site, per week. Web ads rotate among 3 clients. Ads can be animated. Customers can provide custom code as well. Minimum two week run.

	SIZE	Ra	e Issue ate Black & White	w/coi	e Rate ntract	w/co	ue Rate ntract	26 Issu w/con	tract
	Bus. Card (2col.x2")= 4"	\$111.54 per issue	\$69.90 per issue	\$102.74 per issue	\$56.10 per issue	\$101.64 per issue		\$100.54 per issue	,
	1/8 pg. (2col.x5")= 10"	\$226.60 per issue	\$156.75 per issue	\$203.50 per issue		\$199.65 per issue		\$194.15 per issue	
	1/4 pg. (3col.x6.5")=19.5"	\$418.28 per issue	\$301.38 per issue	\$372.16 per issue	4200120	\$360.36 per issue	7	\$356.07 per issue	· .
1	1/2 pg. (6col.x6.5")=39"	\$821.53 per issue	\$589.88 per issue	' ' ' ' '	\$497.64 per issue	\$720.72 per issue		\$699.27 per issue	
	Full pg. (6col.x13")=78"	\$1,587.30 per issue	\$1,179.75 per issue	\$1,402.83 per issue	\$995.28 per issue	\$1,381.38 per issue	\$973.83 per issue	\$1,338.48 per issue	\$930.93 per issue

High Desert Warrior — Fort Irwin NTC



Digital Advertising Rates

Website: https://www.aerotechnews.com/ntcfortirwin/

Billboard 970 x 250 pixels \$100/wk Leaderboard 728 x 90 pixels \$100/wk Super Leaderboard 970 x 90 pixels \$100/wk

Inline Story Ad Half Page Medium Rec.

728 x 90 pixels \$150/wk 300 x 600 pixels \$100/wk 300 x 250 pixels \$65/wk Web ad pricing is per client, per news site, per week. Web ads rotate among 3 clients. Ads can be animated. Customers can provide custom code as well. Minimum two week run.

SIZE	Single Issue Rate	6 Issue Rate w/contract	13 Issue Rate w/contract
Bus. Card (2col.x2")= 4"	\$29.80 per issue	\$27.80 per issue	\$25.80 per issue
1/8 pg. (2col.x5")= 10"	\$74.50 per issue	\$64.50 per issue	\$57.00 per issue
1/4 pg. (3col.x6.5")=19.5"	\$142.35 per issue	\$122.85 per issue	\$108.23 per issue
1/2 pg. (6col.x6.5")=39"	\$278.85 per issue	\$239.85 per issue	\$204.75 per issue
Full pg. (6col.x13")=78"	\$557.70 per issue	\$479.70 per issue	\$409.00 per issue

At a glance:

- High Desert Warrior is the official digital news publication of Fort Irwin National Training Center.
- Approximately 50,000 service members train at Fort Irwin each year.
- Payroll: \$86.7 million military payroll, \$27.6 million civilian payroll, 42% of the economy in Barstow.
- Total Personnel: 24,666
- Average Daily Population Stationed at

Fort Irwin: 28,672

Email Newsletter Advertising



Newsletter Advertising Rates

\$40 per week
(Published 1x Week)

Minimum 2 week run

AD can change each week

Over 7,500 Subscribers!

Sponsored Content on Website

Sponsored content is an effective way to present your company as a trusted provider of relevant information on our website.

- All Content is subject to approval
- Limited space available
- Sponsored content links to advertiser's website.
- Studies show that readers read sponsored content stories just as they would read news stories.
- As low as \$300 per week.



Published Every Monday

Ads link directly to your website or email!

2022-2023 Publication Schedule

Including Special Editions

Aerotech News
High Desert Warrior- Fort Irwin NTC
Desert Lightning News- Nellis and Creech AFB
Thunderbolt- Luke AFB
Desert Lightning News- Davis-Monthan AFB

2022	
Septe	mber

2nd Aerotech News

High Desert Warrior - Fort Irwin NTC

Desert Lightning News - Nellis and Creech AFB

Thunderbolt - Luke AFB

Desert Lightning News - Davis-Monthan AFB

16th Air Force 75th Anniversary Special Edition

October

7th Aerotech News

High Desert Warrior - Fort Irwin NTC

Desert Lightning News - Nellis and Creech AFB

Thunderbolt - Luke AFB

Desert Lightning News - Davis-Monthan AFB

14th Aerospace Valley Air Show Special Edition

November

4th Aerotech News

High Desert Warrior - Fort Irwin NTC

Thunderbolt - Luke AFB

Desert Lightning News - Davis-Monthan AFB

Nellis AFB Air Show Special Edition

11th *Veteran's Day Editions:*

Aerotech News

Desert Lightning News - Nellis and Creech AFB

December

2th Aerotech News

High Desert Warrior - Fort Irwin NTC

Desert Lightning News - Nellis and Creech AFB

Thunderbolt - Luke AFB

Desert Lightning News - Davis-Monthan AFB

16th Aerotech News Special Edition:

High Desert Hangar Stories - The Best of Bob Alvis

2023		
January	6th	Year In Review Special Editions
		Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
- 1		Desert Lightning News - Davis-Monthan AFB
February	3rd	Aerotech News
	314	High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	24th	Special Edition:
		Women in Military and Aerospace
March	2 1	A 1 NT
	3rd	Aerotech News
		High Desert Warrior - Fort Irwin NTC Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	24th	Davis-Monthan AFB Air Show Special Edition
April		
71prii	7th	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
2.6		Desert Lightning News - Davis-Monthan AFB
May	5th	Aerotech News
	Jui	High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	15th	Special Edition: PCS - Home is Where We're Sent
June		
	2nd	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
		Describighthing frews Davis Wolfman All D

72-11-		
July	7th	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	24th	Special Edition: X-Planes
August		
	4th	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB Descrit Lightning Nevye Device Monthson AFR
September		Desert Lightning News - Davis-Monthan AFB
	1st	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	22nd	Special History Editions:
		Specific To Each Base Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
October		
	6th	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB Thundarholt Luke AFP
		Thunderbolt - Luke AFB Desert Lightning News - Davis-Monthan AFB
November		Desert Eighting News - Davis-Monthan Arb
Movelliner	3rd	Aerotech News
		High Desert Warrior - Fort Irwin NTC
		Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB
	10th	Special Edition: Veteran's Day
December		A
	7th	Aerotech News High Desert Warrior Fort Irwin NTC
		High Desert Warrior - Fort Irwin NTC Desert Lightning News - Nellis and Creech AFB
		Thunderbolt - Luke AFB
		Desert Lightning News - Davis-Monthan AFB

Acrospace Valley Air Show





October 15-16, 2022



Edwards AFB Air Show Returns! First air show at Edwards AFB since 2009

The 2022 Aerospace Valley Air Show at Edwards AFB makes a historic return, marking the 75th anniversary of the U.S. Air Force AND the 75th anniversary of the breaking the sound barrier by Capt. Charles (Chuck) Yeager. Headlining this year's show will be the U.S. Air Force Thunderbirds. Don't miss your company's chance to be a part of history! Aerotech News will be publishing the free Air Show Program to be distributed at the Air Show. The program will also be distributed to all of Aerotech News' regular distribution locations, including Edwards AFB, AF Plant 42, Mojave Air and Space Port, and high-traffic locations throughout the Antelope Valley.

Published in magazine format, this special edition is sure to be sought after, thoroughly read cover to cover, and kept for years to come.

ADVERTISING RATES					
AD SIZE	Full Color				
Full Page - 7.5" W x 10" H	\$1795				
Half Page - 7.5" W x 5" H	\$950				
Quarter Page - 3.625" W x 5" H	\$500				
Eighth Page - 3.625" W x 3" H	\$275				
PREMIUM POSITIONS					

Inside Front/Back Cover - 7.5" x 10"

Back Cover - 7.5" x 10"

Published: October 14, 2022 Advertising Deadline: October 3, 2022

Call now to place your company's ad in this very special edition.

Call (661) 945-5634 today!

Sandi sbueltel@aerotechnews.com



661-945-5634 • 877-247-9288 • www.aerotechnews.com www.thinkmilitaryads.com • www.facebook.com/AerotechNewsandReview/

\$2250

\$2850

NELLIS AFB AVIATION NATION

AIR & SPACE EXPO 2022

FEATURING THE USAF Thunderbirds!

F-35A Lightning II Demonstration Team
F-22 Raptor Demonstration Team



AIR SHOW SPECIAL EDITION

Patriotism and emotion will be flying high at this year's Nellis AFB Air Show. Your company can show its support for our military and reach out to a very captive audience by advertising in the official Air Show Edition of the Desert Lightning News, base newspaper for Nellis AFB.

Featuring a schedule of all events at this year's Nellis Air Show, the full-color Nellis Air Show 2022 Edition, will be distributed in all its regular Nellis AFB locations and over 200 locations throughout Las Vegas as well as distributed to spectators. It is estimated that over 200,000 people will attend the show. This edition will also be available in digital format, with all ads being linked to the advertiser's web site. Also, it should be noted that this publication is a souvenir item that will be kept and looked at long after the Air Show. *Call now to reserve your ad space in this very special edition.*



BASE PAPER FOR NELLIS AIR FORCE BASE

PUBLICATION DATE: NOVEMBER 4, 2022 NELLIS AFB AIR SHOW NOVEMBER 4 - 6, 2022

TOTAL CIRCULATION: 35,000
ADVERTISING DEADLINE:
October 20, 2022

ADVERTISING RATES								
	Air Show Edi	Post Air Show Edition 11/20/22						
AD SIZE	Black White	Full Color	Black White	Full Color				
Full pg. (10.25" x 13")	\$179400	\$249600	\$125580	\$174730				
1/2 pg. (10.25" x 6.5")	. 5		\$68250	\$92820				
1/4 pg. (5" x 6.5")	\$53500	\$710 ⁵⁰	\$37450	\$49700				
1/8 pg. (3.325" x 5")			\$20650	\$26950				
Business Card (3.325" x 2")	\$12700	\$16300	\$8890	\$114 ¹⁰				
PRE	MIUM POSITIO	PREMIUM	POSITIONS					
Inside Cover	N/A	\$289500	N/A	\$202650				
Back Cover	N/A	\$329500	N/A	\$230650				

Lower rates for Air Show edition available when you sign up for minimum 8 issues of Desert Lightning News advertising.

CALL FOR DETAILS.

*Post Air Show rates are available when ordered with Air Show edition ads. Post Air Show rates reflect a 30% Savings!!! All Rates Are Net To Publisher



SPACE IS LIMITED • RESERVE YOUR AD TODAY!



(877) 247-9288 | email: sbueltel@aerotechnews.com